

Brighton Avenue School Renews Eemits Managed Service with new R2 radio solution



Brighton Avenue Primary School in Gateshead are already an Eemits customer but at the end of their existing contract they decided to take out a new Managed Service, upgrading their fleet of radios from the DP1400 to the new R2 in the process.

THE CHALLENGE

Brighton Avenue Primary School in Gateshead already uses two-way radios to boost student and staff safety, but the time had to come for the existing contract to be renewed.

As they had been using the Motorola DP1400 for their radio fleet, the challenge was to upgrade their technology and give them new radios to ensure there was no drop in coverage or any kind of downtime that would prevent them from communicating effectively whilst the radios were being swapped out.



PRODUCTIVITY
up



EFFICIENCY
raised



SAFETY
increased

THE SOLUTION

We installed our ultra-smart digital two-way radio solution - TRBOCALL – a modular platform comprising the following:

INFRASTRUCTURE

Brighton Avenue chose Direct Mode

What is Direct Mode?

Direct Mode is available for up to 200 users and is a simple connection that allows all radios to have the capacity to connect directly in various forms. These forms include radio-to-radio, with basic voice, data, text and applications support. Direct Mode is an ideal solution for use when all radios are in range of each other.

The Benefits:

As Brighton Avenue is an average sized school they needed a simple back-to-back solution that didn't require unnecessary infrastructure.

Direct mode gives them enough access to voice and data features that improve safety, productivity, and efficiency across the school.

And as there's no additional infrastructure required, the solutions is more cost-effective for the school, helping them to budget according to the cost of their radios.



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HARDWARE

Brighton Avenue chose 15 MOTOTRBO R2 radios.



The Benefits:

Brighton Avenue chose the Motorola Solutions R2 to replace their existing fleet of DP1400 radios.

Just like the DP1400, the R2 is part of the MOTOTRBO series, and is the direct replacement for the DP1400.

It made perfect sense for Brighton Avenue to upgrade to the R2 as it is one of the newest devices on the market and has updated software whilst keeping the characteristics that made the DP1400 so popular - in particular its size and weight.

The R2 is a licenced device, and this is important for any school as it means they won't experience any outside interference like you can with licence-free radios.

And with so many young people on site, it was important that the school has safe, secure communication between staff.



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SERVICE WRAP

Brighton Avenue opted for:

60-month Managed Service

5-year software updates

Preventive maintenance

Business telephone support

OFCOM licence management

The Benefits:

60-month Managed Service

Brighton Avenue renewed their existing contract with a new 60-month Managed Service. This gives them continued access to the latest technology, and expert aftersales and engineering support.

5-year software updates

Any software and firmwares updates are included within the contract. This ensures the R2 devices are always running with optimum performance, and with the latest security patches too.

Preventive maintenance

Once a year our engineering team carry out a coverage check on site. They make sure the coverage is working as expected, and ensure no blackspots are causing issues for the end users.

Business telephone support

The school can ring our Service team during business hours to get technical advice, help with their radio fleet, or ask any other questions that may be relevant to their Managed Service.

OFCOM licence management

The school requires an OFCOM licence to legally use their radios. As part of their service we look after the management of their licence for them. This includes the application and renewal process.



THE RESULTS

Brighton Avenue Primary School now has a renewed Managed Service contract with the latest in radio technology.

The R2 is one of the most suitable radios for a school, due to its size, weight, and durability.

The 60-month Managed Service also means the school can spread the cost of payments throughout the duration of the contract, helping them to budget effectively

Eemits innovative modular platform TRBOCALL - a unique combination of hardware, bespoke software applications and digital features - together create an ultra-smart two-way radio system. Combined with unrivalled wide area network coverage, our customers have the flexibility to build their own system with all, or a combination of infrastructure, hardware, software service wrap, features and accessories that suite their individual business needs.



EEMITS CLIENTS BENEFIT FROM:

Productivity
increased by up to

40%

PER SITE

Efficiency
raised by up to

1 hr

PER EMPLOYEE
PER DAY

Safety
increased for

100%

OF YOUR WORKFORCE
VIA DIGITAL RADIO
WHERE EVER THEIR
LOCATION